

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended June 30, 2023.

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from _____ to _____

Commission File Number 1-12386

LXP INDUSTRIAL TRUST

(Exact name of registrant as specified in its charter)

Maryland

*(State or other jurisdiction of
incorporation of organization)*

13-3717318

*(I.R.S. Employer
Identification No.)*

One Penn Plaza, Suite 4015, New York, NY 10119-4015

(Address of principal executive offices) (zip code)

(212) 692-7200

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol(s)</u>	<u>Name of each exchange on which registered</u>
Shares of beneficial interest, par value \$0.0001 per share, classified as Common Stock	LXP	New York Stock Exchange
6.50% Series C Cumulative Convertible Preferred Stock, par value \$0.0001 per share	LXPPRC	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date: 292,606,049 common shares of beneficial interest, par value \$0.0001 per share, as of August 1, 2023.

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WHERE YOU CAN FIND MORE INFORMATION:

We file and furnish annual, quarterly and current reports, proxy statements and other information with the Securities and Exchange Commission, which we refer to as the SEC. We file and furnish information electronically with the SEC. The SEC maintains an Internet site that contains reports, proxy and information statements and other information regarding issuers that file or furnish electronically with the SEC. The address of the SEC’s Internet site is <http://www.sec.gov>. We also maintain a web site at <http://www.lxp.com> through which you can obtain copies of documents that we file or furnish with the SEC. The contents of that web site are not incorporated by reference in or otherwise a part of this Quarterly Report on Form 10-Q or any other document that we file or furnish with the SEC.

PART I. - FINANCIAL INFORMATION**ITEM 1. FINANCIAL STATEMENTS****LXP INDUSTRIAL TRUST AND CONSOLIDATED SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(Unaudited and in thousands, except share and per share data)

	June 30, 2023	December 31, 2022
Assets:		
Real estate, at cost	\$ 3,688,245	\$ 3,691,066
Real estate - intangible assets	326,422	328,607
Land held for development	84,591	84,412
Investments in real estate under construction	372,342	361,924
Real estate, gross	4,471,600	4,466,009
Less: accumulated depreciation and amortization	857,750	800,470
Real estate, net	3,613,850	3,665,539
Assets held for sale	49,644	66,434
Right-of-use assets, net	21,937	23,986
Cash and cash equivalents	23,161	54,390
Restricted cash	124	116
Investments in non-consolidated entities	50,683	58,206
Deferred expenses, net	31,565	25,207
Investment in a sales-type lease, net (allowance for credit loss \$62 in 2023 and \$93 in 2022)	62,331	61,233
Rent receivable – current	4,970	3,030
Rent receivable – deferred	76,620	71,392
Other assets	27,564	24,314
Total assets	\$ 3,962,449	\$ 4,053,847
Liabilities and Equity:		
Liabilities:		
Mortgages and notes payable, net	\$ 66,353	\$ 72,103
Term loan payable, net	299,209	298,959
Senior notes payable, net	989,977	989,295
Trust preferred securities, net	127,744	127,694
Dividends payable	38,259	38,416
Liabilities held for sale	1,703	1,150
Operating lease liabilities	22,805	25,118
Accounts payable and other liabilities	64,399	74,261
Accrued interest payable	8,735	9,181
Deferred revenue - including below-market leases, net	10,350	11,452
Prepaid rent	14,192	15,215
Total liabilities	1,643,726	1,662,844
Commitments and contingencies		
Equity:		
Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares:		
Series C Cumulative Convertible Preferred, liquidation preference \$96,770; 1,935,400 shares issued and outstanding	94,016	94,016
Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 292,581,929 and 291,719,310 shares issued and outstanding in 2023 and 2022, respectively	29	29
Additional paid-in-capital	3,322,499	3,320,087
Accumulated distributions in excess of net income	(1,151,924)	(1,079,087)
Accumulated other comprehensive income	16,200	17,689
Total shareholders' equity	2,280,820	2,352,734
Noncontrolling interests	37,903	38,269
Total equity	2,318,723	2,391,003
Total liabilities and equity	\$ 3,962,449	\$ 4,053,847

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

LXP INDUSTRIAL TRUST AND CONSOLIDATED SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited and in thousands, except share and per share data)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Gross revenues:				
Rental revenue	\$ 85,065	\$ 77,939	\$ 168,482	\$ 156,475
Other revenue	1,985	1,836	3,643	3,578
Total gross revenues	87,050	79,775	172,125	160,053
Expense applicable to revenues:				
Depreciation and amortization	(45,993)	(45,193)	(91,734)	(89,699)
Property operating	(15,745)	(13,702)	(30,988)	(28,318)
General and administrative	(9,010)	(9,296)	(18,252)	(20,033)
Non-operating income	143	79	337	111
Interest and amortization expense	(10,144)	(10,821)	(21,537)	(21,503)
Impairment charges	(12,967)	(1,829)	(16,490)	(1,829)
Change in allowance for credit loss	110	—	31	—
Gains on sales of properties	—	27,855	7,879	28,110
Selling profit from sales-type lease	—	9,314	—	9,314
Income (loss) before provision for income taxes and equity in earnings (losses) of non-consolidated entities	(6,556)	36,182	1,371	36,206
Provision for income taxes	(210)	(263)	(426)	(680)
Equity in earnings (losses) of non-consolidated entities	(1,014)	5,619	2,590	16,920
Net income (loss)	(7,780)	41,538	3,535	52,446
Less net income attributable to noncontrolling interests	(268)	(240)	(417)	(526)
Net income (loss) attributable to LXP Industrial Trust shareholders	(8,048)	41,298	3,118	51,920
Dividends attributable to preferred shares – Series C	(1,573)	(1,573)	(3,145)	(3,145)
Allocation to participating securities	(62)	(58)	(134)	(110)
Net income (loss) attributable to common shareholders	\$ (9,683)	\$ 39,667	\$ (161)	\$ 48,665
Net income (loss) attributable to common shareholders - per common share basic				
	\$ (0.03)	\$ 0.14	\$ —	\$ 0.17
Weighted-average common shares outstanding – basic				
	290,186,934	283,568,078	290,134,015	283,604,072
Net income (loss) attributable to common shareholders - per common share diluted				
	\$ (0.03)	\$ 0.14	\$ —	\$ 0.17
Weighted-average common shares outstanding – diluted				
	291,015,537	285,436,441	290,964,350	287,687,397

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

LXP INDUSTRIAL TRUST AND CONSOLIDATED SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
(Unaudited and in thousands)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Net income (loss)	\$ (7,780)	\$ 41,538	\$ 3,535	\$ 52,446
Other comprehensive income (loss):				
Change in unrealized gain (loss) on interest rate swaps, net	2,139	3,550	(1,051)	15,816
Company's share of other comprehensive loss of non-consolidated entities	(108)	—	(438)	—
Other comprehensive income (loss)	2,031	3,550	(1,489)	15,816
Comprehensive income (loss)	(5,749)	45,088	2,046	68,262
Comprehensive income attributable to noncontrolling interests	(268)	(240)	(417)	(526)
Comprehensive income (loss) attributable to LXP Industrial Trust shareholders	\$ (6,017)	\$ 44,848	\$ 1,629	\$ 67,736

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

LXP INDUSTRIAL TRUST AND CONSOLIDATED SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
(Unaudited and in thousands, except share and per share data)

LXP Industrial Trust Shareholders									
<u>Three months ended June 30, 2023</u>	Total	Number of Preferred Shares	Preferred Shares	Number of Common Shares	Common Shares	Additional Paid-in-Capital	Accumulated Distributions in Excess of Net Income	Accumulated Other Comprehensive Income/(Loss)	Noncontrolling Interests
Balance March 31, 2023	\$ 2,360,762	1,935,400	\$ 94,016	292,557,721	\$ 29	\$ 3,320,185	\$ (1,105,875)	\$ 14,169	\$ 38,238
Issuance of partnership interest in real estate	190	—	—	—	—	—	—	—	190
Redemption of noncontrolling OP units for common shares	—	—	—	1,314	—	7	—	—	(7)
Issuance of common shares and deferred compensation amortization, net	2,307	—	—	22,894	—	2,307	—	—	—
Dividends/distributions (\$0.125 per common share)	(38,787)	—	—	—	—	—	(38,001)	—	(786)
Net income (loss)	(7,780)	—	—	—	—	—	(8,048)	—	268
Other comprehensive income	2,139	—	—	—	—	—	—	2,139	—
Company's share of other comprehensive loss of non-consolidated entities	(108)	—	—	—	—	—	—	(108)	—
Balance June 30, 2023	\$ 2,318,723	1,935,400	\$ 94,016	292,581,929	\$ 29	\$ 3,322,499	\$ (1,151,924)	\$ 16,200	\$ 37,903

LXP Industrial Trust Shareholders									
<u>Three Months Ended June 30, 2022</u>	Total	Number of Preferred Shares	Preferred Shares	Number of Common Shares	Common Shares	Additional Paid-in-Capital	Accumulated Distributions in Excess of Net Income	Accumulated Other Comprehensive Income/(Loss)	Noncontrolling Interests
Balance March 31, 2022	\$ 2,320,482	1,935,400	\$ 94,016	287,871,649	\$ 29	\$ 3,261,770	\$ (1,074,998)	\$ 6,008	\$ 33,657
Issuance of partnership interest in real estate	1,672	—	—	—	—	—	—	—	1,672
Redemption of noncontrolling OP units for common shares	—	—	—	13,524	—	73	—	—	(73)
Issuance of common shares and deferred compensation amortization, net	1,587	—	—	12,203	—	1,587	—	—	—
Repurchase of common shares	(73,718)	—	—	(6,098,026)	(1)	(73,717)	—	—	—
Forfeiture of employee common shares	8	—	—	(128,913)	—	—	8	—	—
Dividends/distributions (\$0.12 per common share)	(35,469)	—	—	—	—	—	(34,716)	—	(753)
Net income	41,538	—	—	—	—	—	41,298	—	240
Other comprehensive income	3,550	—	—	—	—	—	—	3,550	—
Balance June 30, 2022	\$ 2,259,650	1,935,400	\$ 94,016	281,670,437	\$ 28	\$ 3,189,713	\$ (1,068,408)	\$ 9,558	\$ 34,743

LXP INDUSTRIAL TRUST AND CONSOLIDATED SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
(Unaudited and in thousands, except share and per share data)

LXP Industrial Trust Shareholders									
<u>Six Months Ended June 30, 2023</u>	Total	Number of Preferred Shares	Preferred Shares	Number of Common Shares	Common Shares	Additional Paid-in-Capital	Accumulated Distributions in Excess of Net Income	Accumulated Other Comprehensive Income/(Loss)	Noncontrolling Interests
Balance December 31, 2022	\$ 2,391,003	1,935,400	\$ 94,016	291,719,310	\$ 29	\$ 3,320,087	\$ (1,079,087)	\$ 17,689	\$ 38,269
Issuance of partnership interest in real estate	296	—	—	—	—	—	—	—	296
Redemption of noncontrolling OP units for common shares	—	—	—	4,886	—	25	—	—	(25)
Issuance of common shares and deferred compensation amortization, net	4,463	—	—	1,239,060	—	4,463	—	—	—
Repurchase of common shares to settle tax obligations	(2,076)	—	—	(204,780)	—	(2,076)	—	—	—
Forfeiture of employee common shares	—	—	—	(176,547)	—	—	—	—	—
Dividends/distributions (\$0.25 per common share)	(77,009)	—	—	—	—	—	(75,955)	—	(1,054)
Net income	3,535	—	—	—	—	—	3,118	—	417
Other comprehensive loss	(1,051)	—	—	—	—	—	—	(1,051)	—
Company's share of other comprehensive loss of non-consolidated entities	(438)	—	—	—	—	—	—	(438)	—
Balance June 30, 2023	\$ 2,318,723	1,935,400	\$ 94,016	292,581,929	\$ 29	\$ 3,322,499	\$ (1,151,924)	\$ 16,200	\$ 37,903

LXP Industrial Trust Shareholders									
<u>Six Months Ended June 30, 2022</u>	Total	Number of Preferred Shares	Preferred Shares	Number of Common Shares	Common Shares	Additional Paid-in-Capital	Accumulated Distributions in Excess of Net Income	Accumulated Other Comprehensive Income/(Loss)	Noncontrolling Interests
Balance December 31, 2021	\$ 2,323,228	1,935,400	\$ 94,016	283,752,726	\$ 28	\$ 3,252,506	\$ (1,049,434)	\$ (6,258)	\$ 32,370
Issuance of partnership interest in real estate	5,781	—	—	—	—	—	—	—	5,781
Redemption of noncontrolling OP units for common shares	—	—	—	20,232	—	109	—	—	(109)
Purchase of noncontrolling interest in consolidated joint venture	(27,958)	—	—	—	—	(25,058)	—	—	(2,900)

Issuance of common shares and deferred compensation amortization, net	42,159	—	—	4,535,376	1	42,158	—	—	—
Repurchase of common shares	(73,718)	—	—	(6,098,026)	(1)	(73,717)	—	—	—
Repurchase of common shares to settle tax obligations	(6,285)	—	—	(410,958)	—	(6,285)	—	—	—
Forfeiture of employee common shares	8	—	—	(128,913)	—	—	8	—	—
Dividends/distributions (\$0.24 per common share)	(71,827)	—	—	—	—	—	(70,902)	—	(925)
Net income	52,446	—	—	—	—	—	51,920	—	526
Other comprehensive income	15,816	—	—	—	—	—	—	15,816	—
Balance June 30, 2022	<u>\$ 2,259,650</u>	<u>1,935,400</u>	<u>\$ 94,016</u>	<u>281,670,437</u>	<u>\$ 28</u>	<u>\$ 3,189,713</u>	<u>\$ (1,068,408)</u>	<u>\$ 9,558</u>	<u>\$ 34,743</u>

LXP INDUSTRIAL TRUST AND CONSOLIDATED SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited and in thousands)

	Six Months Ended June 30,	
	2023	2022
Net cash provided by operating activities:	\$ 92,644	\$ 95,207
Cash flows from investing activities:		
Acquisition of real estate, including intangible assets	—	(131,276)
Investment in real estate under construction	(62,650)	(135,826)
Capital expenditures	(7,910)	(15,798)
Net proceeds from sale of properties	27,338	54,523
Principal payments on loans receivable	1,462	14
Investments in non-consolidated entities	(485)	(178)
Distributions from non-consolidated entities in excess of accumulated earnings	5,536	15,609
Deferred leasing costs	(1,808)	(2,582)
Change in real estate deposits, net	(364)	(1,598)
Net cash used in investing activities	(38,881)	(217,112)
Cash flows from financing activities:		
Dividends to common and preferred shareholders	(76,112)	(72,749)
Principal amortization payments	(5,893)	(5,584)
Revolving credit facility borrowings	50,000	155,000
Revolving credit facility payments	(50,000)	(35,000)
Cash contributions from noncontrolling interests	296	5,781
Cash distributions to noncontrolling interests	(1,054)	(925)
Repurchases to settle tax obligations	(2,076)	(6,285)
Purchase of noncontrolling interest	—	(27,958)
Issuance of common shares, net	(145)	38,497
Repurchase of common shares	—	(69,973)
Net cash used in financing activities	(84,984)	(19,196)
Change in cash, cash equivalents and restricted cash	(31,221)	(141,101)
Cash, cash equivalents and restricted cash, at beginning of period	54,506	191,027
Cash, cash equivalents and restricted cash, at end of period	\$ 23,285	\$ 49,926
Reconciliation of cash, cash equivalents and restricted cash:		
Cash and cash equivalents at beginning of period	\$ 54,390	\$ 190,926
Restricted cash at beginning of period	116	101
Cash, cash equivalents and restricted cash at beginning of period	\$ 54,506	\$ 191,027
Cash and cash equivalents at end of period	\$ 23,161	\$ 49,817
Restricted cash at end of period	124	109
Cash, cash equivalents and restricted cash at end of period	\$ 23,285	\$ 49,926

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

LXP INDUSTRIAL TRUST AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2023 and 2022

(Unaudited and dollars in thousands, except share/unit and per share/unit data)

(1) The Company and Financial Statement Presentation

LXP Industrial Trust (together with its consolidated subsidiaries, except when the context only applies to the parent entity, the “Company”) is a Maryland real estate investment trust (“REIT”) that owns a portfolio of equity investments focused on single-tenant industrial properties.

As of June 30, 2023, the Company had ownership interests in approximately 116 consolidated real estate properties, located in 20 states. The properties in which the Company has an interest are primarily net leased to tenants in various industries.

The Company believes it has qualified as a REIT under the Internal Revenue Code of 1986, as amended (the “Code”). Accordingly, the Company will not be subject to federal income tax, provided that distributions to its shareholders equal at least the amount of its REIT taxable income as defined under the Code. The Company is permitted to participate in certain activities from which it was previously precluded in order to maintain its qualification as a REIT, so long as these activities are conducted in entities which elect to be treated as taxable REIT subsidiaries (“TRS”) under the Code. As such, the TRS are subject to federal income taxes on the income from these activities.

The Company conducts its operations indirectly through (1) property owner subsidiaries, which are single purpose entities, (2) a wholly-owned TRS, Lexington Realty Advisors, Inc., and (3) joint ventures. Property owner subsidiaries are landlords under leases for properties in which the Company has an interest and/or borrowers under loan agreements secured by properties in which the Company has an interest and lender subsidiaries are lenders under loan agreements where the Company made an investment in a loan asset, but in all cases are separate and distinct legal entities. Each property owner subsidiary is a separate legal entity that maintains separate books and records. The assets and credit of each property owner subsidiary with a property subject to a mortgage loan are not available to creditors to satisfy the debt and other obligations of any other person, including any other property owner subsidiary or any other affiliate. Consolidated entities that are not property owner subsidiaries do not directly own any of the assets of a property owner subsidiary (or the general partner, member or managing member of such property owner subsidiary), but merely hold partnership, membership or beneficial interests therein, which interests are subordinate to the claims of such property owner subsidiary's (or its general partner's, member's or managing member's) creditors.

The unaudited condensed consolidated financial statements contained in this Quarterly Report on Form 10-Q (this “Quarterly Report”) for the three and six months ended June 30, 2023 have been prepared by the Company in accordance with U.S. generally accepted accounting principles (“GAAP”) for interim financial information and the applicable rules and regulations of the Securities and Exchange Commission (“SEC”). Accordingly, they do not include all information and footnotes required by GAAP for complete financial statements. However, in the opinion of management, the interim financial statements include all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of the results of the periods presented. Interim results are not necessarily indicative of the results that may be expected for the full year. These unaudited condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2022 filed with the SEC on February 16, 2023 (“Annual Report”).

Basis of Presentation and Consolidation. The Company's unaudited condensed consolidated financial statements are prepared on the accrual basis of accounting in accordance with GAAP. The financial statements reflect the accounts of the Company and its consolidated subsidiaries. The Company consolidates wholly-owned subsidiaries, partnerships and joint ventures which it controls (i) through voting rights or similar rights or (ii) by means other than voting rights if the Company is the primary beneficiary of a variable interest entity (“VIE”). Entities which the Company does not control and entities which are VIEs in which the Company is not a primary beneficiary are accounted for under appropriate GAAP.

LXP INDUSTRIAL TRUST AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2023 and 2022

(Unaudited and dollars in thousands, except share/unit and per share/unit data)

As of June 30, 2023, the Company had interests in seven consolidated joint ventures with developers, consisting of five ongoing development projects and two land joint ventures with ownership interests ranging from 80% to 95.5%. Each joint venture owns land parcels with the intention of developing industrial properties. The Company determined that the joint ventures are variable interest entities in accordance with the applicable accounting guidance. The Company concluded that it is the primary beneficiary in each of the joint ventures and as such, the joint ventures' operations are consolidated in the Company's unaudited condensed consolidated financial statements.

In addition, the Company is the primary beneficiary of certain other VIEs as it has a controlling financial interest in these entities. Lepercq Corporate Income Fund L.P. ("LCIF") is a consolidated VIE and the Company, as of June 30, 2023, had an approximate 99% ownership interest.

The assets of each VIE are only available to satisfy such VIE's respective liabilities. Below is a summary of selected financial data of consolidated VIEs for which the Company is the primary beneficiary included in the unaudited condensed consolidated balance sheets as of June 30, 2023 and December 31, 2022:

	June 30, 2023	December 31, 2022
Real estate, net	\$ 1,032,057	\$ 1,027,009
Total assets	\$ 1,152,674	\$ 1,125,558
Total liabilities	\$ 43,364	\$ 40,200

In addition, the Company acquires, from time to time, properties using a reverse like-kind exchange structure pursuant to Section 1031 of the Internal Revenue Code (a "reverse 1031 exchange") and, as such, the properties are in the possession of an Exchange Accommodation Titleholder ("EAT") until the reverse 1031 exchange is completed. The EAT is classified as a VIE as it is a "thinly capitalized" entity. The Company consolidates the EAT because it is the primary beneficiary as it has the ability to control the activities that most significantly impact the EAT's economic performance and can collapse the 1031 exchange structure at any time. The assets of the EAT primarily consist of leased property (net real estate and intangibles).

Use of Estimates. Management has made a number of significant estimates and assumptions relating to the reporting of assets and liabilities, the disclosure of contingent assets and liabilities and the reported amounts of revenues and expenses to prepare these unaudited condensed consolidated financial statements in conformity with GAAP. These estimates and assumptions are based on management's best estimates and judgment. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment. Management adjusts such estimates when facts and circumstances dictate. The most significant estimates made include the recoverability of current and deferred accounts receivable, allocation of property purchase price to tangible and intangible assets acquired and liabilities assumed, the determination of VIEs and which entities should be consolidated, the determination of impairment of long-lived assets and equity method investments, valuation of derivative financial instruments, valuation of awards granted under compensation plans, the determination of the incremental borrowing rate for leases where the Company is the lessee, the determination of the term and fair value of sales-type leases, the estimated credit losses for investments in sales-type leases and the useful lives of long-lived assets. Actual results could differ materially from those estimates.

Recently Issued Accounting Guidance. In March 2020, the Financial Accounting Standards Board ("FASB") issued ASU 2020-04, Reference Rate Reform (Topic 848). ASU 2020-04 contains practical expedients for reference rate reform related activities that impact debt, leases, derivatives and other contracts that reference the London Interbank Offered Rate, or LIBOR, or another reference rate expected to be discontinued because of reference rate reform. The guidance in ASU 2020-04 is optional, applies for a limited period of time to ease the potential burden in accounting for (or recognizing the effect of) reference rate reform on financial reporting, in response to concerns about structural risks of interbank offered rates, and, particularly, the risk of cessation of LIBOR and may be elected over time as reference rate reform activities occur. As of March 31, 2020, the Company has elected to apply the hedge accounting expedients related to probability and the assessments of effectiveness for future LIBOR-indexed cash flows to assume that the index upon which future hedged transactions will be based matches the index on the corresponding derivatives. Application of these expedients preserves the presentation of derivatives consistent with past presentation.

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On July 5, 2022, the Company transitioned its benchmark interest rate for its term loan from LIBOR to the Secured Overnight Financing Rate, or SOFR. The Company adopted ASU 2020-04 and the adoption of this standard did not have an impact on the Company's unaudited condensed consolidated financial statements. The Company's Trust Preferred Securities transitioned from LIBOR to SOFR after June 30, 2023. The Company does not expect a material impact to the financial statements as a result of the transition.

(2) Earnings Per Share

A portion of the Company's non-vested share-based payment awards are considered participating securities and as such, the Company is required to use the two-class method for the computation of basic and diluted earnings per share. Under the two-class computation method, net losses are not allocated to participating securities unless the holder of the security has a contractual obligation to share in the losses. The non-vested share-based payment awards are not allocated losses as the awards do not have a contractual obligation to share in losses of the Company.

The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations for the three and six months ended June 30, 2023 and 2022:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
BASIC				
Net income (loss) attributable to common shareholders	\$ (9,683)	\$ 39,667	\$ (161)	\$ 48,665
Weighted-average number of common shares outstanding - basic	290,186,934	283,568,078	290,134,015	283,604,072
Net income (loss) attributable to common shareholders - per common share basic	\$ (0.03)	\$ 0.14	\$ —	\$ 0.17
DILUTED				
Net income (loss) attributable to common shareholders - basic	\$ (9,683)	\$ 39,667	\$ (161)	\$ 48,665
Impact of assumed conversions	(81)	47	(77)	136
Net income (loss) attributable to common shareholders	\$ (9,764)	\$ 39,714	\$ (238)	\$ 48,801
Weighted-average common shares outstanding - basic	290,186,934	283,568,078	290,134,015	283,604,072
Effect of dilutive securities:				
Unvested share-based payment awards	—	257,371	—	668,130
Shares issuable under forward sales agreements	—	750,944	—	2,549,683
Operating partnership units	828,603	860,048	830,335	865,512
Weighted-average common shares outstanding - diluted	291,015,537	285,436,441	290,964,350	287,687,397
Net income (loss) attributable to common shareholders - per common share diluted	\$ (0.03)	\$ 0.14	\$ —	\$ 0.17

For per common share amounts, generally all incremental shares are considered anti-dilutive for periods that have a loss from continuing operations attributable to common shareholders. In addition, other common share equivalents may be anti-dilutive in certain periods.

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Calculation of dilutive earnings requires certain potentially dilutive shares to be excluded when the inclusion of such shares would be anti-dilutive. The following table summarizes the potentially dilutive shares excluded from the dilutive earnings per share calculation as inclusion of such shares would be anti-dilutive:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Unvested share-based payment awards	135,172	10,140	131,522	34,762
Preferred shares - Series C	4,710,570	4,710,570	4,710,570	4,710,570

(3) **Investments in Real Estate**

The Company completed and placed in service the following warehouse/distribution facility during the six months ended June 30, 2023:

Market	Placed in Service Date	Initial Cost Basis	Lease Expiration Date	Land	Building and Improvements
Phoenix, Arizona ⁽¹⁾	March 2023	\$ 37,118	08/2033	\$ 7,552	\$ 29,566

(1) Initial basis excludes certain remaining costs, including developer partner promote, if any.

In 2022, the Company purchased the remaining 13% of equity owned by a noncontrolling interest in the Fairburn, Georgia warehouse/distribution facility for \$27,958. As the Company previously consolidated its interest in the joint venture which owned the property, the acquisition of the noncontrolling ownership interest was recorded as an equity transaction with the difference between the purchase price and carrying balance of \$25,058 recorded as a reduction in additional paid-in-capital.

As of June 30, 2023, the details of the development arrangements outstanding are as follows (in \$000's, except square feet):

Project (% owned)	# of Buildings	Market	Estimated Sq. Ft.	Estimated Project Cost ⁽¹⁾	GAAP Investment Balance as of 6/30/2023 ⁽²⁾	LXP Amount Funded as of 6/30/2023 ⁽³⁾	Actual/Estimated Base Building Completion Date	% Leased as of 6/30/2023	Estimated Placed in Service Date
Development Projects Leased:									
ETNA Cubes(95%)	1	Columbus, OH	1,074,840	\$ 76,600	\$ 63,370	\$ 66,148	3Q 2022	100 %	4Q 2023
Cotton 303 (93%)	1	Phoenix, AZ	488,400	\$ 55,300	\$ 39,182	\$ 32,652	3Q 2023	100 %	1Q 2024
	2		1,563,240	\$ 131,900	\$ 102,552	\$ 98,800			
Development Projects Available for Lease:									
Ocala (80%)	1	Central Florida	1,085,280	\$ 83,200	\$ 77,209	\$ 67,984	1Q 2023	— %	—
Mt. Comfort (80%)	1	Indianapolis, IN	1,053,360	\$ 65,900	\$ 63,790	\$ 55,312	1Q 2023	— %	—
Smith Farms (90%)	2	Greenville-Spartanburg, SC	1,396,772	\$ 101,600	\$ 92,213	\$ 79,975	2Q 2023	— %	—
South Shore (100%)	2	Central Florida	270,885	\$ 42,500	\$ 36,578	\$ 30,313	2Q 2023 - 3Q 2023	— %	—
	6		3,806,297	\$ 293,200	\$ 269,790	\$ 233,584			
	8		5,369,537	\$ 425,100	\$ 372,342	\$ 332,384			

(1) Estimated project cost includes estimated tenant improvements and leasing costs and excludes potential developer partner promote, if any.

(2) Excludes leasing costs.

(3) Excludes noncontrolling interests' share.

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As of June 30, 2023, the Company's aggregate investment in development arrangements was \$372,342, which included capitalized interest of \$5,194 for the six months ended June 30, 2023 and is presented as investments in real estate under construction in the accompanying unaudited condensed consolidated balance sheet. For the six months ended June 30, 2022, capitalized interest for development arrangements was \$2,800.

As of June 30, 2023, the details of the land held for industrial development are as follows (in \$000's, except acres):

Project (% owned)	Market	Approx. Developable Acres	GAAP Investment Balance as of 6/30/2023	LXP Amount Funded as of 6/30/2023 ⁽¹⁾
Reems & Olive (95.5%)	Phoenix, AZ	320	\$ 77,538	\$ 74,177
Mt. Comfort Phase II (80%)	Indianapolis, IN	116	5,321	4,266
ATL Fairburn JV (100%)	Atlanta, GA	14	1,732	1,737
		450	\$ 84,591	\$ 80,180

(1) Excludes noncontrolling interests' share.

(4) Dispositions and Impairment

During the six months ended June 30, 2023 and 2022, the Company disposed of its interests in various properties for an aggregate gross disposition price of \$27,910 and \$55,395, respectively, and recognized aggregate gains on sales of properties of \$7,879 and \$28,110, respectively.

The Company had four and three properties classified as held for sale at June 30, 2023 and December 31, 2022, respectively. Assets and liabilities of the held for sale properties at June 30, 2023 and December 31, 2022 consisted of the following:

	June 30, 2023	December 31, 2022
Assets:		
Real estate, at cost	\$ 59,918	\$ 131,557
Real estate, intangible assets	1,777	9,942
Accumulated depreciation and amortization	(14,119)	(76,205)
Other	2,068	1,140
	\$ 49,644	\$ 66,434
Liabilities:		
Accounts payable and liabilities	\$ 407	\$ 637
Deferred revenue	241	143
Prepaid rent	1,055	370
	\$ 1,703	\$ 1,150

The Company assesses on a regular basis whether there are any indicators that the carrying value of its real estate assets may be impaired. Potential indicators may include an increase in vacancy at a property, tenant financial instability, change in the estimated holding period of the asset, the potential sale or transfer of the property in the near future and changes in economic conditions. An asset is determined to be impaired if the asset's carrying value is in excess of its estimated fair value and the Company estimates that its cost will not be recovered.

During the six months ended June 30, 2023, the Company recognized aggregate impairment charges of \$16,490 due to potential property sales. The Company recognized impairment charges of \$1,829 on real estate during the six months ended June 30, 2022 due to vacancy at the property.

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(5) Fair Value Measurements

The following tables present the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of June 30, 2023 and December 31, 2022, aggregated by the level in the fair value hierarchy within which those measurements fall:

Description	Balance		Fair Value Measurements Using		
	June 30, 2023	(Level 1)	(Level 2)	(Level 3)	
Interest rate swap assets	\$ 15,268	\$ —	\$ 15,268	\$ —	
Impaired real estate assets ⁽¹⁾	\$ 34,315	\$ —	\$ 25,145	\$ 9,170	

Description	Balance		Fair Value Measurements Using		
	December 31, 2022	(Level 1)	(Level 2)	(Level 3)	
Interest rate swap assets	\$ 16,318	\$ —	\$ 16,318	\$ —	

(1) Represents non-recurring fair value measurement. The fair value is calculated as of the impairment date. The fair value of \$25,145 was based on an observable contract to sell the asset, less estimated costs to sell. The Company also estimated the fair value of \$9,170 based on a discounted cash flow analysis using a discount rate of 10.0% and a residual capitalization rate of 8.0%. As significant inputs to the models are unobservable, the Company determined that the value determined for these properties falls within Level 3 of the fair value reporting hierarchy.

The majority of the inputs used to value the Company's interest rate swaps fall within Level 2 of the fair value hierarchy, such as observable market interest rate curves; however, the credit valuation associated with the interest rate swaps utilizes Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by the Company and its counterparties. As of June 30, 2023 and December 31, 2022, the Company determined that the credit valuation adjustment relative to the overall interest rate swaps was not significant. As a result, all interest rate swaps have been classified in Level 2 of the fair value hierarchy.

The table below sets forth the carrying amounts and estimated fair values of the Company's financial instruments, as of June 30, 2023 and December 31, 2022:

	As of June 30, 2023		As of December 31, 2022	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<u>Assets</u>				
Investment in a sales-type lease, net	\$ 62,331	\$ 63,840	\$ 61,233	\$ 60,984
<u>Liabilities</u>				
Debt	\$ 1,483,283	\$ 1,289,776	\$ 1,488,051	\$ 1,293,239

The fair value of the Company's investment in a sales-type lease, net is primarily estimated utilizing Level 3 inputs by using a discounted cash flow analysis and an estimate of the unguaranteed residual value.

The fair value of the Company's debt is primarily estimated utilizing Level 3 inputs by using a discounted cash flow analysis, based upon estimates of market interest rates. The Company determines the fair value of its Senior Notes payable using market prices. The inputs used in determining the fair value of these notes are categorized as Level 1 due to the fact that the Company uses quoted market rates to value these instruments. However, the inputs used in determining the fair value could be categorized as Level 2 if trading volumes are low.

Fair values cannot be determined with precision, may not be substantiated by comparison to quoted prices in active markets and may not be realized upon sale. Additionally, there are inherent uncertainties in any fair value

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measurement technique, and changes in the underlying assumptions used, including discount rates, liquidity risks and estimates of future cash flows, could significantly affect the fair value measurement amounts.

Cash Equivalents, Restricted Cash, Accounts Receivable and Accounts Payable. The Company estimates that the fair value of cash equivalents, restricted cash, accounts receivable and accounts payable approximates carrying value due to the relatively short maturity of the instruments.

(6) Investments in Non-Consolidated Entities

Below is a schedule of the Company's investments in non-consolidated entities:

Investment	Percentage Ownership at June 30, 2023	Investment Balance as of		Equity in earnings (losses) of non- consolidated entities	
		June 30, 2023	December 31, 2022	June 30, 2023	June 30, 2022
NNN MFG Cold JV L.P. ("MFG Cold JV") ⁽¹⁾	20%	\$ 22,617	\$ 26,592	\$ (1,597)	\$ (600)
NNN Office JV L.P. ("NNN JV") ⁽²⁾	20%	12,637	12,900	(263)	17,521
Etna Park 70 LLC ⁽³⁾	90%	13,333	12,975	(86)	(49)
Etna Park East LLC ⁽⁴⁾	90%	2,096	2,126	(72)	(48)
BSH Lessee L.P. ⁽⁵⁾	25%	—	3,613	4,608	96
		<u>\$ 50,683</u>	<u>\$ 58,206</u>	<u>\$ 2,590</u>	<u>\$ 16,920</u>

- (1) MFG Cold JV is a joint venture formed in 2021 that owns special purpose industrial properties formerly owned by the Company.
- (2) NNN JV is a joint venture formed in 2018 that owns office properties formerly owned by the Company. During 2022, NNN JV sold three assets and the Company recognized its share of aggregate gains on sale of \$22,896 within equity in earnings of non-consolidated entities within its unaudited condensed consolidated statements of operations.
- (3) Joint venture formed in 2017 with a developer entity to acquire a parcel of land. The joint venture commenced development of a 250,000 square foot speculative development project for an estimated cost of \$29,000. Subsequent to June 30, 2023, LXP entered into an agreement to fund all of the construction costs, inclusive of its partner's share, to complete the Etna Park 70 industrial facility.
- (4) Joint venture formed in 2019 with a developer entity to acquire a parcel of land.
- (5) A joint venture investment which sold its sole single-tenant, net-leased asset in January 2023 and the Company recognized its share of the gain on sale of \$4,791 within equity in earnings of non-consolidated entities within its unaudited condensed consolidated statements of operations.

The Company earns advisory fees from certain of these non-consolidated entities for services related to acquisitions, asset management and debt placement. Advisory fees earned from these non-consolidated investments for the six months ended June 30, 2023 and 2022 were \$2,208 and \$2,875, respectively.

(7) Debt

The Company had the following mortgages and notes payable outstanding as of June 30, 2023 and December 31, 2022:

	June 30, 2023	December 31, 2022
Mortgages and notes payable	\$ 67,260	\$ 73,154
Unamortized debt issuance costs	(907)	(1,051)
Mortgage notes payable, net	<u>\$ 66,353</u>	<u>\$ 72,103</u>

Interest rates, including imputed rates on mortgages and notes payable, ranged from 3.5% to 4.3%, at June 30, 2023 and December 31, 2022, respectively, and all mortgages and notes payable mature between 2023 and 2031 as of June 30, 2023. The weighted-average interest rate at June 30, 2023 and December 31, 2022 was approximately 4.0%, respectively.

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The Company had the following senior notes outstanding as of June 30, 2023 and December 31, 2022:

Issue Date	June 30, 2023	December 31, 2022	Interest Rate	Maturity Date	Issue Price
August 2021	\$ 400,000	\$ 400,000	2.375 %	October 2031	99.758 %
August 2020	400,000	400,000	2.70 %	September 2030	99.233 %
May 2014	198,932	198,932	4.40 %	June 2024	99.883 %
	998,932	998,932			
Unamortized debt discount	(3,016)	(3,228)			
Unamortized debt issuance costs	(5,939)	(6,409)			
Senior notes payable, net	\$ 989,977	\$ 989,295			

Each series of the senior notes is unsecured and requires payment of interest semi-annually in arrears. The Company may redeem the notes at its option at any time prior to maturity in whole or in part by paying the principal amount of the notes being redeemed plus any potential make-whole premium.

The Company has an unsecured credit agreement with KeyBank National Association, as agent. The maturity dates and interest rates as of June 30, 2023, are as follows:

	Maturity Date	Interest Rate
\$600,000 Revolving Credit Facility ⁽¹⁾	July 2026	SOFR + 0.85%
\$300,000 Term Loan ⁽²⁾	January 2025	Term SOFR + 1.00%

(1) Maturity date of the revolving credit facility can be extended to July 2027, subject to certain conditions. The interest rate ranges from 0.725% to 1.400%, and the revolving credit facility allows for further reductions upon the achievement of to-be-determined sustainability metrics. At June 30, 2023, the Company had no borrowings outstanding and availability of \$600,000, subject to covenant compliance.

(2) The Term SOFR portion of the interest rate was swapped to obtain a current fixed rate of 2.722% per annum. The aggregate unamortized debt issuance costs for the term loan was \$791 and \$1,041 as of June 30, 2023 and December 31, 2022, respectively.

The Company was compliant with all applicable financial covenants contained in its corporate-level debt agreements at June 30, 2023.

During 2007, the Company issued \$200,000 original principal amount of Trust Preferred Securities. The Trust Preferred Securities, which are classified as debt, are due in 2037, are open for redemption at the Company's option and bear interest at a variable rate of three-month LIBOR plus 170 basis points through maturity. The interest rate at June 30, 2023 was 6.999%. As of June 30, 2023 and December 31, 2022, there was \$129,120 original principal amount of Trust Preferred Securities outstanding and \$1,376 and \$1,426, respectively, of unamortized debt issuance costs. The variable rate transitioned from LIBOR to SOFR after June 30, 2023.

The Company capitalized \$5,436 and \$2,839 of interest expense for the six months ended June 30, 2023 and 2022, respectively.

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(8) Derivatives and Hedging Activities

Risk Management Objective of Using Derivatives. The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risks, including interest rate, liquidity, and credit risk primarily by managing the type, amount, sources, and duration of its debt funding and the use of derivative financial instruments. Specifically, the Company enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Company's derivative financial instruments are used to manage differences in the amount, timing, and duration of the Company's known or expected cash receipts and its known or expected cash payments principally related to the Company's investments and borrowings.

Cash Flow Hedges of Interest Rate Risk. The Company's objectives in using interest rate derivatives are to add stability to interest expense, to manage its exposure to interest rate movements and therefore manage its cash outflows as it relates to the underlying debt instruments. To accomplish these objectives, the Company primarily uses interest rate swaps as part of its interest rate risk management strategy relating to certain of its variable rate debt instruments. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

The changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in accumulated other comprehensive income (loss) and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The Company did not incur any ineffectiveness during the six months ended June 30, 2023 and 2022.

During July 2022, the Company transitioned its four interest rate swap agreements with its counterparties to a benchmark rate of Term SOFR. The swaps were designated as cash flow hedges of the risk in variability attributable to changes in the Term SOFR swap rates on its \$300,000 SOFR-indexed variable rate unsecured term loan. Accordingly, changes in fair value of the swaps are recorded in other comprehensive income (loss) and reclassified to earnings as interest becomes receivable or payable. The swaps expire coterminous with the maturity of the term loan in January 2025. During the next 12 months, the Company estimates that an additional \$10,664 will be reclassified as a decrease in interest expense if the swaps remain outstanding.

As of June 30, 2023, the Company had the following outstanding interest rate derivatives that were designated as cash flow hedges of interest rate risk:

Interest Rate Derivative	Number of Instruments	Notional
Interest Rate Swaps	4	\$300,000

The table below presents the fair value of the Company's derivative financial instruments as well as their classification on the unaudited condensed consolidated balance sheets:

	As of June 30, 2023		As of December 31, 2022	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Derivatives designated as hedging instruments:				
Interest Rate Swaps	Other Assets	\$ 15,268	Other Assets	\$ 16,318

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The table below presents the effect of the Company's derivative financial instruments on the unaudited condensed consolidated statements of operations for the six months ended June 30, 2023 and 2022.

Derivatives in Cash Flow Hedging Relationships	Amount of Gain Recognized in OCI on Derivatives June 30,		Amount of (Income) Loss Reclassified from Accumulated OCI into Income ⁽¹⁾ June 30,	
	2023	2022	2023	2022
	Interest Rate Swaps	\$ 3,668	\$ 13,895	\$ (4,719)
The Company's share of non-consolidated entity's interest rate cap	220	—	(658)	—
Total	\$ 3,888	\$ 13,895	\$ (5,377)	\$ 1,921

(1) Amounts reclassified from accumulated other comprehensive income (loss) to interest expense within the unaudited condensed consolidated statements of operations.

Total interest expense presented in the unaudited condensed consolidated statements of operations, in which the effects of cash flow hedges are recorded was \$21,537 and \$21,503 for the six months ended June 30, 2023 and 2022, respectively.

The Company's agreements with the swap derivative counterparties contain provisions whereby if the Company defaults on the underlying indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the Company could also be declared in default of the swap derivative obligation. As of June 30, 2023, the Company had not posted any collateral related to the agreements.

(9) Lease Accounting

Lessor

Operating Leases. The Company's lease portfolio as a lessor primarily includes general purpose, single-tenant net-leased real estate assets. Most of the Company's leases require tenants to pay fixed annual rental payments that escalate on an annual basis and variable payments for other operating expenses, such as real estate taxes, insurance, common area maintenance ("CAM"), and utilities, that are based on the actual expenses incurred.

Certain leases allow for the tenant to renew the lease term upon expiration or earlier. Periods covered by a renewal option are included within the lease term only when renewals are deemed to be reasonably certain. Certain leases allow for the tenant to terminate the lease before the expiration of the lease term and certain leases provide the tenant with the right to purchase the leased property at fair market value or a stipulated price upon expiration of the lease term or before.

Accounting guidance under ASC 842 requires the Company to make certain assumptions and judgments in applying the guidance, including determining whether an arrangement includes a lease and determining the lease term when the contract has renewal, purchase or early termination provisions.

The Company analyzes its accounts receivable, customer creditworthiness and current economic trends when evaluating the adequacy of the collectability of the lessee's total accounts receivable balance on a lease by lease basis. In addition, tenants in bankruptcy are analyzed and considerations are made in connection with the expected pre-petition and post-petition claims. If a lessee's accounts receivable balance is considered uncollectible, the Company will write-off the receivable balances associated with the lease to rental revenue and cease to recognize lease income, including straight-line rent, unless cash is received. If the Company subsequently determines that it is probable it will collect substantially all of the lessee's remaining lease payments under the lease term; the Company will reinstate the straight-line balance adjusting for the amount related to the period when the lease was accounted for on a cash basis.

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There were no write offs for the six months ended June 30, 2023. During the six months ended June 30, 2022, the Company wrote off an aggregate of \$198, accounts receivable, net, relating to certain tenants suffering from the current economic conditions.

The Company elected that the lease and non-lease components in its leases are a single lease component, which is, therefore, being recognized as rental revenue in its unaudited condensed consolidated statements of operations. The primary non-lease service included within rental revenue is CAM services provided as part of the Company's real estate leases. ASC 842 requires that the Company capitalize, as initial direct costs, only those costs that are incurred due to the execution of a lease. For the six months ended June 30, 2023, the Company incurred no costs that were not incremental to the execution of leases. For the six months ended June 30, 2022, the Company incurred \$34 of costs that were not incremental to the execution of leases.

The Company manages the risk associated with the residual value of its leased properties by including contract clauses that make tenants responsible for surrendering the space in good condition upon lease termination, holding a diversified portfolio, and other activities. The Company does not have residual value guarantees on specific properties.

Sales-Type Leases. As of June 30, 2023, the Company had one lease that qualified as a sales-type lease.

The Company has one ground lease for a 100-acre industrial development land parcel located in the Phoenix, Arizona market that is classified as a sales-type lease. At the commencement date of the lease, the Company evaluated the lease classification and classified the lease as a sales-type lease. The lease contains a purchase option in the amount of \$20.00 per land square foot starting on the second anniversary date of the lease and ending on the third anniversary date. The Company determined that the purchase option is not reasonably certain of being exercised. The lease met the sales-type lease criteria because the present value of the lease payments was equal to substantially all of the fair value of the underlying asset on the lease commencement date. For the six months ended June 30, 2023, the interest income earned from sales-type leases of \$3,681 is included in rental revenue in the unaudited condensed consolidated statements of operations. The Company earned no interest income from sales-type leases in 2022.

In May 2022, one of the Company's tenants exercised the purchase option for \$28,000 in its operating lease with a sale date of August 2022. The purchase option was not reasonably certain to be exercised at lease inception, resulting in a modification of the operating lease. As a result of this modification to the lease, the Company re-evaluated the lease classification and classified the lease as a sales-type lease. The Company recorded \$28,000 in Investment in a sales-type lease and derecognized \$17,292 from Real estate, net, \$619 from Deferred expenses and \$775 from Rent receivable-deferred on its unaudited condensed consolidated balance sheet. The Company recognized \$9,314 in selling profit from sales-type leases in its unaudited condensed consolidated statements of operations for the six months ended June 30, 2022. The remaining rent payments under the lease in 2022 in addition to the purchase option price was \$371.

Rental Revenue Classification. The following table presents the Company's classification of rental revenue for its operating leases and sales-type lease for the three and six months ended June 30, 2023 and 2022:

Classification	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Fixed	\$ 69,049	\$ 67,015	\$ 137,136	\$ 133,997
Sales-type lease income	1,848	—	3,681	—
Variable ⁽¹⁾	14,168	10,924	27,665	22,478
Total	\$ 85,065	\$ 77,939	\$ 168,482	\$ 156,475

(1) Primarily comprised of tenant reimbursements.

LXP INDUSTRIAL TRUST AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2023 and 2022

(Unaudited and dollars in thousands, except share/unit and per share/unit data)

Future fixed rental receipts for operating and sales-type leases, assuming no new or re-negotiated leases as of June 30, 2023 were as follows:

	Operating	Sales-Type
2023 - remainder	\$ 133,883	\$ 2,614
2024	251,719	5,263
2025	234,071	5,473
2026	214,826	5,692
2027	178,132	5,920
2028	147,865	6,156
Thereafter	500,591	733,006
Total	<u>\$ 1,661,087</u>	<u>\$ 764,124</u>
Difference between undiscounted cash flow and present value		(701,731)
Investment in a sales-type lease		<u>\$ 62,393</u>

The above minimum lease payments do not include reimbursements to be received from tenants for certain operating expenses and real estate taxes and do not include early termination payments provided for in certain leases, unless such payments are reasonably certain to be received.

Certain leases allow for the tenant to terminate the lease if the property is deemed obsolete, as defined, and upon payment of a termination fee to the landlord, as stipulated in the lease. In addition, certain leases provide the tenant with the right to purchase the leased property at fair market value or a stipulated price.

Lessee

The Company, as lessee, has ground leases, corporate leases for office space, and office equipment leases. All leases were classified as operating leases as of June 30, 2023. The leases have remaining lease terms of up to 37 years. Renewal periods are included in the lease term only when renewal is deemed to be reasonably certain. The lease term also includes periods covered by an option to terminate the lease if the Company is reasonably certain not to exercise the termination option. The Company measures its lease payments by including fixed rental payments and variable rental payments that tie to an index or a rate, such as CPI. The Company recognizes lease expense for its operating leases on a straight-line basis over the lease term and variable lease expense not included in the lease payment measurement as incurred.

The accounting guidance under ASC 842 requires the Company to make certain assumptions and judgments in applying the guidance, including determining whether an arrangement includes a lease, determining the term of a lease when the contract has renewal or termination provisions and determining the discount rate.

The Company determines whether an arrangement is or includes a lease at contract inception by evaluating whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. If the Company has the right to obtain substantially all of the economic benefits from and can direct the use of, the identified asset for a period of time, the Company accounts for the contract as a lease.

The Company uses the information available at the lease commencement date to determine the discount rate for any new leases. The Company used a portfolio approach to determine its incremental borrowing rate. Lease contracts were grouped based on similar lease terms and economic environments in a manner in which the Company reasonably expects that the outcome from applying a portfolio approach does not differ materially from an individual lease approach. The Company estimated a collateralized discount rate for each portfolio of leases.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2023 and 2022

(Unaudited and dollars in thousands, except share/unit and per share/unit data)

Supplemental information related to operating leases is as follows:

	Six Months Ended	
	June 30, 2023	June 30, 2022
Weighted-average remaining lease term		
Operating leases (years)	9.2	9.5
Weighted-average discount rate		
Operating leases	4.1 %	4.0 %

The components of lease expense for the six months ended June 30, 2023 and 2022 were as follows:

Income Statement Classification	Fixed	Variable	Total
2023:			
Property operating	\$ 1,771	\$ 7	\$ 1,778
General and administrative	767	151	918
Total	\$ 2,538	\$ 158	\$ 2,696
2022:			
Property operating	\$ 1,771	\$ —	\$ 1,771
General and administrative	767	42	809
Total	\$ 2,538	\$ 42	\$ 2,580

The Company recognized sublease income of \$1,660 for the six months ended June 30, 2023 and 2022, respectively.

The following table shows the Company's maturity analysis of its operating lease liabilities as of June 30, 2023:

	Operating Leases
2023 - remainder	\$ 2,501
2024	5,199
2025	5,204
2026	4,174
2027	3,673
2028	1,061
Thereafter	6,440
Total lease payments	\$ 28,252
Less: Imputed interest	(5,447)
Present value of lease liabilities	<u>\$ 22,805</u>

LXP INDUSTRIAL TRUST AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2023 and 2022

(Unaudited and dollars in thousands, except share/unit and per share/unit data)

(10) Allowance for Credit Loss

As of June 30, 2023, the Company had a \$62 credit loss allowance resulting from an investment in a sales-type lease. There were no allowances for credit losses in 2022. The activity for the credit loss allowance related to the sales-type lease is as follows:

	For the Six Months Ended June 30, 2023			
	Balance at Beginning of Period	Write-Offs	General Allowance	Balance at End of Period
Allowance for credit loss	\$ 93	\$ —	\$ (31)	\$ 62

As of June 30, 2023, the lessee in the sales-type lease remains current on their obligations to the Company and, therefore, the investment is not on non-accrual status.

The following table details the investment in a sales-type lease as of June 30, 2023:

	As of June 30, 2023			
	Amortized cost	Allowance	Net Investment	Allowance as a % of Amortized Cost
Investment in a sales-type lease	\$ 62,393	\$ (62)	\$ 62,331	0.10%

(11) Concentration of Risk

The Company seeks to reduce its operating and leasing risks through the geographic diversification of its properties in target markets, tenant industry diversification, avoidance of dependency on a single asset and the creditworthiness of its tenants. For the six months ended June 30, 2023 and 2022, no single tenant represented greater than 10% of rental revenues.

Cash and cash equivalent balances at certain institutions may exceed insurable amounts. The Company believes it mitigates this risk by investing in or through major financial institutions.

(12) Equity

Shareholders' Equity:

At-The-Market Offering Program. The Company maintains an At-The-Market offering program ("ATM program") under which the Company can issue common shares, including through forward sales contracts.

During the six months ended June 30, 2023 and 2022, the Company did not sell shares under the ATM program.

During the six months ended June 30, 2022, the Company issued 3,649,023 common shares previously sold on a forward basis in the first quarter of 2021 on the maturity date of the contracts and received \$38,492 of net proceeds. No shares were sold on a forward basis during the six months ended June 30, 2023.

During 2021, the Company amended the terms of its ATM program, under which the Company may, from time to time, sell up to \$350,000 of common shares over the term of the program. As of June 30, 2023, common shares with an aggregate value of \$294,985 remain available for issuance under the ATM program.

Stock Based Compensation. During the six months ended June 30, 2023 and 2022, the Company issued 46,440 and 25,297, respectively, of fully vested common shares to non-management members of the Company's Board of Trustees with a fair value of \$480 and \$357, respectively.

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Share Repurchase Program. In August 2022, the Company's Board of Trustees authorized the repurchase of up to an additional 10,000,000 common shares under the Company's share repurchase program, which does not have an expiration date. There were no common shares repurchased during the six months ended June 30, 2023. During the six months ended June 30, 2022, 6,098,026 common shares were repurchased and retired for an average price of \$11.45 per share. As of June 30, 2023, 6,874,241 common shares remain available for repurchase under this authorization. The Company records a liability for repurchases that have not yet been settled as of the period end. There were no unsettled repurchases as of June 30, 2023.

Series C Preferred Stock. The Company had 1,935,400 shares of Series C Cumulative Convertible Preferred Stock ("Series C Preferred") outstanding at June 30, 2023. The shares have a dividend of \$3.25 per share per annum, have a liquidation preference of \$96,770, and the Company, if certain common share prices are achieved, can force conversion into common shares of the Company. As of June 30, 2023, each share was convertible into 2.4339 common shares. This conversion ratio may increase over time if the Company's common share dividend exceeds certain quarterly thresholds.

If certain fundamental changes occur, holders may require the Company, in certain circumstances, to repurchase all or part of their shares of Series C Preferred. In addition, upon the occurrence of certain fundamental changes, the Company will, under certain circumstances, increase the conversion rate by a number of additional common shares or, in lieu thereof, may in certain circumstances elect to adjust the conversion rate upon the shares of Series C Preferred becoming convertible into shares of the public acquiring or surviving company.

The Company may, at the Company's option, cause shares of Series C Preferred to be automatically converted into that number of common shares that are issuable at the then prevailing conversion rate. The Company may exercise its conversion right only if, at certain times, the closing price of the Company's common shares equals or exceeds 125% of the then prevailing conversion price of the Series C Preferred.

Holders of shares of Series C Preferred generally have no voting rights, but will have limited voting rights if the Company fails to pay dividends for six or more quarters and under certain other circumstances. Upon conversion, the Company may choose to deliver the conversion value to investors in cash, common shares, or a combination of cash and common shares.

A summary of the changes in accumulated other comprehensive income (loss) related to the Company's cash flow hedges is as follows:

	Six Months Ended June 30,	
	2023	2022
Balance at beginning of period	\$ 17,689	\$ (6,258)
Other comprehensive income before reclassifications	3,888	13,895
Amounts of income (loss) reclassified from accumulated other comprehensive income (loss) to interest expense	(5,377)	1,921
Balance at end of period	<u>\$ 16,200</u>	<u>\$ 9,558</u>

Noncontrolling Interests. In conjunction with several of the Company's acquisitions in prior years, sellers were issued limited partner interests in LCIF ("OP units") as a form of consideration. All OP units, other than OP units owned by the Company, are redeemable for common shares at certain times, at the option of the holders, and are generally not otherwise mandatorily redeemable by the Company. The OP units are classified as a component of permanent equity as the Company has determined that the OP units are not redeemable securities as defined by GAAP. Each OP unit is currently redeemable for approximately 1.13 common shares, subject to future adjustments.

During the six months ended June 30, 2023 and 2022, 4,886 and 20,232 common shares, respectively, were issued by the Company, in connection with OP unit redemptions, for an aggregate value of \$25 and \$109, respectively.

LXP INDUSTRIAL TRUST AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2023 and 2022

(Unaudited and dollars in thousands, except share/unit and per share/unit data)

As of June 30, 2023, there were approximately 735,000 OP units outstanding other than OP units owned by the Company. All OP units receive distributions in accordance with the LCIF partnership agreement. To the extent that the Company's dividend per common share is less than the stated distribution per OP unit per the LCIF partnership agreement, the distributions per OP unit are reduced by the percentage reduction in the Company's dividend per common share. No OP units have a liquidation preference.

The following discloses the effects of changes in the Company's ownership interests in its noncontrolling interests:

	Net Income Attributable to Shareholders and Transfers from Noncontrolling Interests	
	Six Months Ended June 30,	
	2023	2022
Net income attributable to LXP Industrial Trust shareholders	\$ 3,118	\$ 51,920
Transfers from noncontrolling interests:		
Increase in additional paid-in-capital for redemption of noncontrolling OP units	25	109
Change from net income attributable to shareholders and transfers from noncontrolling interests	\$ 3,143	\$ 52,029

(13) Related Party Transactions

There were no related party transactions other than those disclosed elsewhere in these unaudited condensed consolidated financial statements.

(14) Commitments and Contingencies

In addition to the commitments and contingencies disclosed elsewhere, the Company has the following commitments and contingencies.

The Company is obligated under certain tenant leases, including its proportionate share for leases for non-consolidated entities, to fund the expansion of the underlying leased properties. The Company, under certain circumstances, may guarantee to tenants the completion of base building improvements and the payment of tenant improvement allowances and lease commissions on behalf of its subsidiaries.

As of June 30, 2023, the Company had six ongoing consolidated development projects and expects to incur approximately \$77,000 of costs during the remainder of 2023, excluding noncontrolling interests' share, to substantially complete the construction and estimated tenant improvements and leasing costs of such projects. Etna Park 70, LLC, a joint venture that the Company has a 90% ownership interest, commenced construction of industrial facility estimated to cost \$29,000. As of June 30, 2023, the Company has interests in various industrial land parcels held for development. The Company is unable to estimate the timing of any required funding for the potential development projects on these parcels.

The Company and LCIF are parties to a funding agreement under which the Company may be required to fund distributions made on account of LCIF's OP units. Pursuant to the funding agreement, the parties agreed that, if LCIF does not have sufficient cash available to make a quarterly distribution to its limited partners in an amount in accordance with the partnership agreement, LXP Industrial Trust will fund the shortfall. Payments under the agreement will be made in the form of loans to LCIF and will bear interest at prevailing rates as determined by the Company in its discretion but, no less than the applicable federal rate. LCIF's right to receive these loans will expire if no OP units remain outstanding and all such loans are repaid. No amounts have been advanced under this agreement.

From time to time, the Company is directly or indirectly involved in legal proceedings arising in the ordinary course of business. Management believes, based on currently available information, and after consultation with legal counsel, that although the outcomes of those normal course proceedings are uncertain, the results of such proceedings, in the aggregate, will not have a material adverse effect on the Company's business, financial condition and results of operations.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2023 and 2022

(Unaudited and dollars in thousands, except share/unit and per share/unit data)

(15) Supplemental Disclosure of Statement of Cash Flow Information

In addition to disclosures discussed elsewhere, during the six months ended June 30, 2023 and 2022, the Company paid \$25,780 and \$23,237, respectively, for interest and \$757 and \$952, respectively, for income taxes.

During the six months ended June 30, 2023 and 2022, the Company accrued additions for capital projects of \$34,884 and \$50,591, respectively.

(16) Subsequent Events

Subsequent to June 30, 2023, the Company:

- acquired a newly-constructed, vacant warehouse/distribution facility containing 124,450 square feet, located in the Dallas, Texas market for a cost of \$14,930; and,

- borrowed \$50,000 net, on its revolving credit facility.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS

Introduction

Unless stated otherwise or the context otherwise requires, when we use the terms the "Company," the "Trust," "LXP," "we," "our," and "us," we refer collectively to LXP Industrial Trust and its consolidated subsidiaries. All of the Company's interests are held, and all of the property operating activities are conducted through special purposes entities, which we refer to as property owner subsidiaries or lender subsidiaries and are separate and distinct legal entities, but in some instances are consolidated for financial statement purposes and/or disregarded for income tax purposes. References herein to "this Quarterly Report" are to this Quarterly Report on Form 10-Q for the three and six months ended June 30, 2023. The results of operations contained herein for the three and six months ended June 30, 2023 and 2022 are not necessarily indicative of the results that may be expected for a full year.

When we use the term "REIT," we mean real estate investment trust. All references to 2023 and 2022, refer to the periods ending June 30, 2023 and 2022, respectively and our fiscal year ended December 31, 2022.

When we use the term "GAAP," we mean United States generally accepted accounting principles in effect from time to time.

When we use the term "common shares," we mean our shares of beneficial interest par value \$0.0001, classified as common stock. When we use the term "Series C Preferred Shares," we mean our beneficial interest classified as 6.50% Series C Cumulative Convertible Preferred Stock.

When we use the term "base rent," we mean GAAP rental revenue and ancillary income, excluding billed tenant reimbursements and lease termination income.

When we use "Stabilized Portfolio," we mean all real estate properties other than acquired or developed properties that have not achieved 90% occupancy within one-year of acquisition or substantial completion. Non-stabilized, substantially completed development projects are classified within investments in real estate under construction.

The following is a discussion and analysis of the unaudited condensed consolidated financial condition and results of operations of LXP Industrial Trust for the three and six months ended June 30, 2023 and 2022, and significant factors that could affect its prospective financial condition and results of operations. This discussion should be read together with the accompanying unaudited condensed consolidated financial statements of the Company included herein and notes thereto and with the consolidated financial statements and notes thereto included in the Company's most recent Annual Report on Form 10-K, which was filed with the Securities and Exchange Commission, or SEC, on February 16, 2023, which we refer to as the Annual Report. Historical results may not be indicative of future performance.

Forward-Looking Statements. This Quarterly Report, together with other statements and information publicly disseminated by us, contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and include this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words "believes," "expects," "intends," "anticipates," "estimates," "projects," "may," "plans," "predicts," "will," "will likely result" or similar expressions. Readers should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other factors which are, in some cases, beyond our control and which could materially affect actual results, performances or achievements. In particular, among the factors that could cause actual results, performances or achievements to differ materially from current expectations, strategies or plans include, among others, those risks discussed below in "Management's Discussion and Analysis of Financial Condition and Results of Operations," and under the headings "Risk Factors" in this Quarterly Report and under "Risk Factors" in Part I, Item A and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Part II, Item 7 of the Annual Report and other periodic reports filed by the Company with the SEC. Except as required by law, we undertake no obligation to publicly release any revisions to these forward-looking statements which may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. Accordingly, there is no assurance that our expectations will be realized.

Overview

As of June 30, 2023, we had equity ownership interests in approximately 116 consolidated real estate properties, located in 20 states and containing an aggregate of approximately 54.2 million square feet of space, approximately 99.5% of which was leased.

As of June 30, 2023, our portfolio consisted of 109 warehouse/distribution facilities and seven other properties. Our warehouse/distribution portfolio is primarily focused in our target markets within the Sunbelt and Midwest. We expect to grow these markets by executing on our development pipeline and opportunistically acquiring facilities in these markets.

Second Quarter 2023 Transaction Summary

The following summarizes our significant transactions during the three months ended June 30, 2023.

Leasing Activity:

- Entered into new and extended leases encompassing 2.0 million square feet, including leasing two speculative development projects containing an aggregate of 1.6 million square feet, located in the Columbus, Ohio and Phoenix, Arizona markets. The average fixed rent on the new leases was \$7.27 per square foot. The weighted-average tenant improvements and lease commissions was \$15.71 per square foot for new leases.

Investments:

- Completed construction of the core and shell for three warehouse/distribution facilities containing 1.5 million square feet in the Greenville-Spartanburg, South Carolina and Central Florida markets.
- Invested an aggregate of \$27.1 million in development activities, including \$23.4 million in six ongoing development projects.

Acquisition/Development Activity:

During the six months ended June 30, 2023, we completed and placed in service the following warehouse/distribution asset:

Market	Square Feet	Initial Capitalized Cost (millions)	Placed in Service Date	Approximate Lease Term (years)	% Leased
Phoenix, Arizona	392,278	\$ 37.1	March 2023	10.0	100%

Increased financing costs have slowed transaction activity and development starts in our target markets and the markets where we own properties. Proceeds from our dispositions are expected to be used to fund our development obligations and reduce leverage.

As of June 30, 2023, we had six consolidated development projects in process with an aggregate estimated total cost of \$425.0 million. We anticipate our remaining funding obligation to substantially complete the construction and estimated tenant improvements and leasing costs of these six projects, exclusive of our joint venture partners' share, to be approximately \$77.0 million. However, the risks associated with development, including supply chain issues, could adversely impact our estimates.

Critical Accounting Estimates

In preparing the consolidated financial statements we have made estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Accounting estimates are deemed critical if they involve a significant level of estimation uncertainty and have had or are reasonably likely to have a material impact on our financial condition or results of operations. Below is a summary of the critical accounting estimates used in the preparation of our unaudited condensed consolidated financial statements. A summary of our significant accounting policies which are important to the portrayal of our financial condition and results of operations is set forth in (1) Note 2 to our audited consolidated financial statements, which are included in "Financial Statements and Supplementary Data" in Part II, Item 8 of the Annual Report and (2) Note 2 to our unaudited condensed consolidated financial statements contained in this Quarterly Report.

Acquisition of Real Estate. Primarily all of our acquisitions of real estate assets and liabilities are accounted for as asset acquisitions. As such, the purchase prices of acquired tangible and intangible assets and liabilities are recorded and allocated at fair value on a relative basis. The recorded allocations of tangible assets are based on the “as-if-vacant” value using estimated cash flow projections of the properties acquired which incorporates discount, capitalization and interest rates as well as available comparable market information. Allocations of intangible assets includes management’s estimates of current market rents and leasing costs.

We use considerable judgement in our estimates of cash flow projections, discount, capitalization and interest rates, fair market lease rates, carrying costs during hypothetical expected lease-up periods and costs to execute similar leases. While our methodology for purchase price allocation did not change during the six months ended June 30, 2023, the real estate market is fluid and our assumptions are based on information currently available in the market at the time of acquisition. Significant increases or decreases in these key estimates, particularly with regards to cash flow projections and discount and capitalization rates, would result in a significantly lower or higher fair value measurement of the real estate assets being acquired.

Revenue Recognition. We enter into agreements with tenants that convey the right to control the use of identified space at our properties in exchange for rental revenue. These agreements meet the criteria for recognition as leases under Accounting Standards Codification (“ASC”) 842, *Leases*. Lease classification tests require significant estimates and judgments by management in its application. Upon lease commencement or lease modification, we assess the lease classification to determine whether the lease should be classified as a direct financing, sales-type or operating lease. The determination of lease classification requires the calculation of the rate implicit in the lease, which is driven by significant estimates, including the estimation of both the value assigned to the property components on the lease commencement date or upon acquisition and the estimation of the unguaranteed residual value of such components at the end of the lease term. The determination of the lease term also requires judgement because the probability of purchase options and renewals have to be analyzed to conclude if they are reasonably certain of being exercised. If the lease component is determined to be a direct financing or sales-type lease, revenue is recognized over the life of the lease using the rate implicit in the lease.

Most of our leases are operating leases. We recognize operating lease revenue on a straight-line basis over the term of the lease unless another systematic and rational basis is more representative of the time pattern in which the use benefit is derived from the leased property. We commence revenue recognition when possession or control of the space is turned over to the tenant.

Impairment of Real Estate. We record impairments of our real estate assets classified as held for use when triggering events dictate that an asset may be impaired. An impairment is recorded when the carrying amount of the asset exceeds the sum of its undiscounted future operating and residual cash flows. The impairment recorded is the difference between estimated fair value of the asset and the carrying amount. We record impairments of our real estate assets classified as held for sale at the lower of the carrying amount or estimated fair value using the estimated or contracted sales price less costs to sell. Any real estate assets recorded at fair value on a non-recurring basis as a result of our impairment analysis are valued using unobservable local and national industry market data such as comparable sales, appraisals, brokers’ opinions of value and/or terms of definitive sales contracts. Additionally, the analysis includes considerable judgement in our estimates of hold periods, projected cash flows and discount and capitalization rates. Significant increases or decreases in any of these inputs, particularly with regards to cash flow projections and discount and capitalization rates, would result in a significantly lower or higher fair value measurement of the real estate assets being assessed.

We will record an impairment charge related to our investments, including investments in non-consolidated entities, if we determine the fair value of the investments are less than their carrying value and such impairment is other-than-temporary. We evaluate whether events or changes in circumstances indicate that the carrying amount of our investments may not be recoverable. Our evaluation of changes in economic or operating conditions and whether an impairment is other-than-temporary may include developing estimates of fair value, forecasted cash flows or operating income before depreciation and amortization. We estimate undiscounted cash flows and fair value using observable and unobservable data such as operating income, hold periods, estimated capitalization and discount rates, or relevant market multiples, leasing prospects and local market information and whether certain impairments are other-than-temporary.

Allowance for Credit Losses. “ASC 326, *Financial Instruments-Credit Losses*” (“ASC 326”) requires that we measure and record current expected credit losses for our sales-type lease. We have elected to use a discounted cash flow model to estimate the allowance for credit losses. This model requires us to develop cash flows which project estimated credit losses over the life of the lease and discount these cash flows at the asset’s effective interest rate. We then record an allowance equal to the difference between the amortized cost basis of the asset and the present value of the expected credit loss cash flows.

Expected losses within our cash flows are determined by estimating the probability of default of our tenant and their parent guarantors over the term of the lease. We evaluate the collectability of our investment in a sales-type lease based various

probability weighted default scenarios that include, but are not limited to, current payment status, the financial strength of our tenant and its parent guarantors, current economic conditions and 20 years of historical information on corporate defaults for entities with similar credit. Estimates in the discounted cash flow model are highly subjective. We have engaged a nationally recognized data analytics firm to assist us with estimating the probability of default of our tenant and their parent guarantor.

We regularly evaluate the extent and impact of any credit deterioration that could affect performance and the value of our investment in a sales-type lease, as well as the financial and operating capability of the tenant. We also evaluate the tenant's competency in managing and operating the secured property and consider the overall economic environment, real estate sector and geographic sub-market in which the secured property is located. If a tenant's credit deteriorates and it defaults under the terms of the sales-type lease, we put the lease in non-accrual status until it is determined that all payments under the lease are probable of being collected. The criteria evaluated to determine when a lease is in non-accrual status is subjective.

Liquidity and Capital Resources

Cash Flows. We believe that cash flows from operations will continue to provide adequate capital to fund our operating and administrative expenses, regular debt service obligations and all dividend payments in accordance with applicable REIT requirements in both the short-term and long-term, however, our cash flow from operations may be negatively affected in the near term if we experience tenant defaults as a result of the effects of the current economic conditions. In addition, we anticipate that cash on hand, borrowings under our unsecured revolving credit facility, capital recycling proceeds, issuances of equity, mortgage proceeds and other debt, as well as other available alternatives, will provide the necessary capital required by our business.

At June 30, 2023, our property owner subsidiaries do not have mortgage maturities with balloon payments due until 2031. In addition, certain of our subsidiaries are obligated to fund the construction of our development projects and we sometimes guaranty these obligations. We believe our property owner subsidiaries have sufficient sources of liquidity to meet these obligations through future cash flows from operations, the credit markets and, if determined appropriate by us, a capital contribution from us from either cash on hand (\$23.2 million at June 30, 2023), property sale proceeds and borrowing capacity under our unsecured revolving credit facility (\$600.0 million at June 30, 2023, subject to covenant compliance).

Cash flows from operations were \$92.6 million for the six months ended June 30, 2023 as compared to \$95.2 million for the six months ended June 30, 2022. The decrease was primarily related to property sales, partially offset by the impact of cash flow generated from acquiring properties and stabilizing development assets. The underlying drivers that impact our working capital, and therefore cash flows from operations, are the timing of collection of rents, including reimbursements from tenants, payment of interest on debt and payment of operating and general and administrative costs. We believe the net-lease structure of the leases encumbering a majority of the properties in which we have an interest mitigates the risks of the timing of cash flows from operations since the payment and timing of operating costs related to the properties are generally borne directly by the tenant. The collection and timing of tenant rents are closely monitored by management as part of our cash management program.

Net cash used in investing activities totaled \$38.9 million and \$217.1 million during the six months ended June 30, 2023 and 2022, respectively. Cash used in investing activities in 2023 related primarily to investments in real estate under construction, capital expenditures, lease costs, investments in non-consolidated entities and changes in real estate deposits, net. Cash provided by investing activities primarily related to net proceeds received from the disposition of real estate and distributions from non-consolidated entities. During the six months ended June 30, 2022, cash used in investing activities included additional acquisition and development activity when compared to 2023.

Net cash used in financing activities totaled \$85.0 million and \$19.2 million during the six months ended June 30, 2023 and 2022, respectively. Cash used in financing activities in 2023 was primarily related to dividend and debt service payments. Cash used in financing activities in 2022 was primarily related to the repurchase of common stock, the purchase of a noncontrolling interest and dividend and debt service payments, offset by common stock issuances and revolving credit facility borrowings.

At-The-Market Offering Program. We maintain an At-The-Market offering program ("ATM program") under which we can issue common shares, including through forward sales contracts.

We did not sell shares under the ATM program during the six months ended June 30, 2023 and June 30, 2022, respectively.

During the six months ended June 30, 2022, we settled 3.6 million common shares previously sold on a forward basis on the maturity date of the contract and received \$38.5 million of net proceeds. No shares were sold on a forward basis during the six months ended June 30, 2023.

In February 2021, we amended the terms of our ATM program, under which we may, from time to time, sell up to \$350.0 million common shares over the term of the program. As of June 30, 2023, common shares with an aggregate value of \$295.0 million remain available for issuance under the ATM program.

The volatility in the capital markets primarily resulting from the effects of the current economic conditions may negatively affect our ability to access the capital markets through our ATM program and other offerings.

Share Repurchase Program. During 2022, our Board of Trustees authorized the repurchase of an additional 10.0 million common shares under our share repurchase program with no expiration date. We did not repurchase any common shares during the six months ended June 30, 2023. During the six months ended June 30, 2022, we repurchased and retired approximately 6.1 million common shares at an average price of \$11.45 per share. Approximately 6.9 million common shares remained available for repurchase under the current authorization as of June 30, 2023. We, in the future, may repurchase our common shares in the context of our overall capital plan and to the extent we believe market volatility offers prudent investment opportunities based on our common share price versus net asset value per share.

Dividends. Dividends paid to our common and preferred shareholders were \$76.1 million and \$72.7 million in the six months ended June 30, 2023 and 2022, respectively.

We declared a quarterly dividend of \$0.125 per common share during the six months ended June 30, 2023, which is an increase of \$0.005 per common share from the \$0.12 per common share quarterly dividend declared during the six months ended June 30, 2022.

Operating Partnership. As of June 30, 2023, 0.7 million units of limited partner interests, or OP units, in our operating partnership, LCIF, were outstanding not including OP units held by us. Assuming all outstanding OP units not held by us were redeemed on such date, the estimated fair value of such OP units was \$8.1 million based on our closing price of \$9.75 per common share as of June 30, 2023 and a redemption factor of approximately 1.13 common shares per OP unit.

Financings. The following senior notes were outstanding as of June 30, 2023:

Issue Date	Face Amount (millions)	Interest Rate	Maturity Date	Issue Price
August 2021	\$ 400.0	2.375 %	October 2031	99.758 %
August 2020	400.0	2.70 %	September 2030	99.233 %
May 2014	198.9	4.40 %	June 2024	99.883 %
Senior note payable	<u>\$ 998.9</u>			

Each series of senior notes is unsecured and requires payment of interest semi-annually in arrears. We may redeem the notes at our option at any time prior to maturity in whole or in part by paying the principal amount of the senior notes being redeemed plus any potential make-whole premium.

A summary of the maturity dates and interest rates of our unsecured credit agreement, as of June 30, 2023, are as follows:

	Maturity Date	Current Interest Rate
\$600.0 Million Revolving Credit Facility ⁽¹⁾	July 2026	SOFR + 0.85%
\$300.0 Million Term Loan ⁽²⁾	January 2025	Term SOFR + 1.00%

(1) Maturity date of the revolving credit facility can be extended to July 2027 at our option, subject to certain conditions. The interest rate ranges from SOFR plus 0.725% to 1.40%. At June 30, 2023, we had no borrowings outstanding and availability of \$600.0 million, subject to covenant compliance.

(2) The Term SOFR portion of the interest rate was swapped to obtain a current fixed rate of 2.722%.

As of June 30, 2023, we were compliant with all applicable financial covenants contained in our corporate-level debt agreements.

Development Costs

As of June 30, 2023, we had six ongoing consolidated development projects and expect to incur approximately \$77.0 million of costs during the remainder of 2023, excluding noncontrolling interests' share, to substantially complete the construction of such projects. Etna Park 70, LLC, a joint venture that the Company has a 90% ownership interest, commenced construction of industrial facility estimated to cost \$29.0 million. As of June 30, 2023, we had three consolidated and two non-consolidated subsidiaries that owned land parcels held for industrial development. We are unable to estimate the timing of any required funding for potential development projects on these parcels.

Results of Operations

Three months ended June 30, 2023 compared with three months ended June 30, 2022. The decrease in net income (loss) attributable to common shareholders of \$49.4 million was primarily due to the items discussed below.

The increase in total gross revenues of \$7.3 million was primarily due to an increase of \$3.9 million in base rental revenue and a \$3.2 million increase in tenant reimbursement income primarily due to acquisitions, properties placed in service and leasing, partially offset by a decrease in rental revenue due to property sales.

The increase in depreciation and amortization expense of \$0.8 million was primarily due to properties acquired and/or completed and placed in service subsequent to June 30, 2022.

The increase in property operating expense of \$2.0 million was primarily due to an increase in operating expense responsibilities at certain properties.

The decrease in interest and amortization expense of \$0.7 million related primarily to a \$1.8 million increase in capitalized interest related to our on-going development. Additionally, interest expense decreased \$0.3 million related to secured debt outstanding. These decreases were offset by a \$1.4 million increase in interest expense related to increased interest rates on our variable-rate unsecured debt during the three months ended June 30, 2023 compared to the three months ended June 30, 2022.

The increase in impairment charges of \$11.1 million was primarily related to the timing of impairment charges recognized on certain properties. The impairments in 2023 were taken on office assets primarily due to potential sales.

The decrease in gains on sales of properties of \$27.9 million was related to the timing of property dispositions.

The decrease in selling profit from sales-type lease of \$9.3 million is due to a tenant exercising its purchase option resulting in a change in lease classification from an operating lease to a sales-type lease in 2022 with no comparable transaction in 2023.

The decrease in equity in earnings (losses) of non-consolidated entities of \$6.6 million was primarily due to recognizing our share of gains on sale of one property from the NNN Office JV L.P. in 2022 in the amount of \$11.6 million with no property sales at our non-consolidated entities in 2023. The decrease was primarily offset by recognizing our share of impairment charges and losses on debt satisfaction related to NNN Office JV L.P. in 2022 in the amount of \$4.2 million and \$1.5 million, respectively, with no similar transactions in 2023.

Six months ended June 30, 2023 compared with six months ended June 30, 2022. The decrease in net income (loss) attributable to common shareholders of \$48.8 million was primarily due to the items discussed below.

The increase in total gross revenues of \$12.1 million was primarily due to an increase of \$6.8 million in base rental revenue and a \$5.2 million increase in tenant reimbursement income primarily due to acquisitions, properties placed in service and leasing, partially offset by property sales.

The increase in depreciation and amortization expense of \$2.0 million was primarily due to properties acquired and/or completed and placed in service subsequent to January 1, 2022.

The increase in property operating expense of \$2.7 million was primarily due to an increase in operating expense responsibilities at certain properties.

The decrease of \$1.8 million in general and administrative expense is primarily related to a decrease of \$1.9 million in costs incurred related to the Board of Trustees' strategic alternatives review and consulting costs related to shareholder activism in 2022. There were no consulting costs incurred related to shareholder activism during the six months ended June 30, 2023.

The increase in impairment charges of \$14.7 million was primarily related to the timing of impairment charges recognized on certain properties. The impairments in 2023 were taken on office assets primarily due to potential sales.

The decrease in gains on sales of properties of \$20.2 million was related to the timing of property dispositions.

The decrease in selling profit from sales-type lease of \$9.3 million is due to a tenant exercising its purchase option resulting in a change in lease classification from an operating lease to a sales-type lease in 2022 with no comparable transaction in 2023.

The decrease in equity in earnings (losses) of non-consolidated entities of \$14.3 million was primarily due to timing of property sales within our non-consolidated entities.

Same-Store Results

Same-store net operating income, or NOI, which is a non-GAAP measure, represents the NOI for consolidated properties that were owned, included for the entirety of two comparable reporting periods. We define NOI as operating revenues (rental income (less non-cash GAAP rent adjustments, non-cash income related to sales-type leases and lease termination income, net), and other property income) less property operating expenses. As same-store NOI excludes the change in NOI from acquired and disposed of properties, it highlights operating trends such as occupancy levels, rental rates and operating costs on properties. Other REITs may use different methodologies for calculating same-store NOI, and accordingly same-store NOI may not be comparable to other REITs. Management believes that same-store NOI is a useful supplemental measure of our operating performance. However, same-store NOI should not be viewed as an alternative measure of our financial performance since it does not reflect the operations of our entire portfolio, nor does it reflect the impact of general and administrative expenses, acquisition-related expenses, interest expense, depreciation and amortization costs, other nonproperty income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact our results from operations. We believe that net income is the most directly comparable GAAP measure to same-store NOI.

The following presents our consolidated same-store NOI, for the three and six months ended June 30, 2023 and 2022 (\$000's):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Total cash base rent	\$ 62,350	\$ 59,194	\$ 121,357	\$ 115,936
Tenant reimbursements	13,526	10,961	25,759	22,096
Property operating expenses	(14,291)	(11,818)	(27,162)	(23,907)
Same-store NOI	<u>\$ 61,585</u>	<u>\$ 58,337</u>	<u>\$ 119,954</u>	<u>\$ 114,125</u>

Our same-store NOI increased for the three and six months ended June 30, 2023 compared to three and six months ended June 30, 2022 by 5.6% and 5.1%, respectively, primarily due to an increase in cash base rents. As of June 30, 2023 and 2022, our same-store properties were 99.8% leased, respectively.

Below is a reconciliation of net income (loss) to same-store NOI for periods presented (\$000's):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Net income (loss)	\$ (7,780)	\$ 41,538	\$ 3,535	\$ 52,446
Interest and amortization expense	10,144	10,821	21,537	21,503
Provision for income taxes	210	263	426	680
Depreciation and amortization	45,993	45,193	91,734	89,699
General and administrative	9,010	9,296	18,252	20,033
Transaction costs	—	(34)	4	55
Non-operating/advisory fee income	(1,143)	(1,503)	(2,545)	(2,986)
Gains on sales of properties	—	(27,855)	(7,879)	(28,110)
Impairment charges	12,967	1,829	16,490	1,829
Selling profit from sales-type lease	—	(9,314)	—	(9,314)
Equity in (earnings) losses of non-consolidated entities	1,014	(5,619)	(2,590)	(16,920)
Straight-line adjustments	(2,638)	(3,313)	(5,725)	(6,815)
Lease incentives	109	129	205	263
Amortization of above/below market leases	(449)	(481)	(898)	(961)
Sales-types lease adjustments	(651)	(13)	(1,098)	(13)
NOI	66,786	60,937	131,448	121,389
Less NOI:				
Acquisitions, developments and dispositions	(5,201)	(2,600)	(11,494)	(7,264)
Same-Store NOI	\$ 61,585	\$ 58,337	\$ 119,954	\$ 114,125

Funds From Operations

We believe that Funds from Operations, or FFO, which is a non-GAAP measure, is a widely recognized and appropriate measure of the performance of an equity REIT. We believe FFO is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. FFO is intended to exclude GAAP historical cost depreciation and amortization of real estate and related assets, which assumes that the value of real estate diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. As a result, FFO provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities, interest costs and other matters without the inclusion of depreciation and amortization, providing perspective that may not necessarily be apparent from net income.

The National Association of Real Estate Investment Trusts, or NAREIT, defines FFO as “net income (calculated in accordance with GAAP), excluding depreciation and amortization related to real estate, gains and losses from the sales of certain real estate assets, gains and losses from change in control and impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity. The reconciling items include amounts to adjust earnings from consolidated partially-owned entities and equity in earnings of unconsolidated affiliates to FFO.” FFO does not represent cash generated from operating activities in accordance with GAAP and is not indicative of cash available to fund cash needs.

We present FFO available to common shareholders and unitholders - basic and also present FFO available to all equityholders and unitholders - diluted on a company-wide basis as if all securities that are convertible, at the holder's option, into our common shares, are converted at the beginning of the period. We also present Adjusted Company FFO available to all equityholders and unitholders - diluted which adjusts FFO available to all equityholders and unitholders - diluted for certain items which we believe are not indicative of the operating results of our real estate portfolio. We believe this is an appropriate presentation as it is frequently requested by security analysts, investors and other interested parties. Since others do not calculate these measures in a similar fashion, these measures may not be comparable to similarly titled measures as reported by others. These measures should not be considered as an alternative to net income as an indicator of our operating performance or as an alternative to cash flow as a measure of liquidity.

The following presents a reconciliation of net income (loss) attributable to common shareholders to FFO available to common shareholders and unitholders and Adjusted Company FFO available to all equityholders and unitholders for the three and six months ended June 30, 2023 and 2022 (unaudited and dollars in thousands, except share and per share amounts):

FUNDS FROM OPERATIONS:	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Basic and Diluted:				
Net income (loss) attributable to common shareholders	\$ (9,683)	\$ 39,667	\$ (161)	\$ 48,665
Adjustments:				
Depreciation and amortization - real estate	45,028	44,523	89,888	88,373
Impairment charges - real estate	12,967	6,043	16,490	6,043
Noncontrolling interests - OP units	(81)	47	(78)	136
Amortization of leasing commissions	965	670	1,846	1,326
Joint venture and noncontrolling interest adjustment	1,929	2,823	4,329	5,973
Gains on sales of properties, including our share of non-consolidated entities	—	(39,435)	(12,654)	(50,961)
FFO available to common shareholders and unitholders - basic	51,125	54,338	99,660	99,555
Preferred dividends	1,573	1,573	3,145	3,145
Amount allocated to participating securities	62	58	134	110
FFO available to all equityholders and unitholders - diluted	52,760	55,969	102,939	102,810
Selling profit from sales-type lease ⁽¹⁾	—	(9,314)	—	(9,314)
Allowance for credit losses	(110)	—	(31)	—
Transaction costs ⁽²⁾	—	(34)	4	55
Debt satisfaction losses, net, including our share of non-consolidated entities	—	1,495	—	1,495
Other non-recurring costs ⁽³⁾	—	753	—	1,934
Noncontrolling interest adjustments	5	—	1	—
Adjusted Company FFO available to all equityholders and unitholders - diluted	\$ 52,655	\$ 48,869	\$ 102,913	\$ 96,980

Per Common Share and Unit Amounts

Basic:				
FFO	\$ 0.18	\$ 0.19	\$ 0.34	\$ 0.35
Diluted:				
FFO	\$ 0.18	\$ 0.19	\$ 0.35	\$ 0.35
Adjusted Company FFO	\$ 0.18	\$ 0.17	\$ 0.35	\$ 0.33

Weighted-Average Common Shares:

Basic:				
Weighted-average common shares outstanding - basic EPS	290,186,934	283,568,078	290,134,015	283,604,072
Operating partnership units ⁽⁴⁾	828,603	860,048	830,335	865,512
Weighted-average common shares outstanding - basic FFO	291,015,537	284,428,126	290,964,350	284,469,584
Diluted:				
Weighted-average common shares outstanding - diluted EPS	291,015,537	285,436,441	290,964,350	287,687,397
Unvested share-based payment awards	135,172	10,140	131,522	34,762
Preferred shares - Series C	4,710,570	4,710,570	4,710,570	4,710,570
Weighted-average common shares outstanding - diluted FFO	295,861,279	290,157,151	295,806,442	292,432,729

(1) Gain recognized upon exercise of the tenant's purchase option in the lease.

(2) Includes costs related to entering into a sales-type lease and other investments costs.

(3) Includes strategic alternatives and costs related to shareholder activism.

(4) Includes OP units other than OP units held by us.

Off-Balance Sheet Arrangements

As of June 30, 2023, we had investments in various real estate entities with varying structures. The real estate investments owned by our institutional joint ventures are generally financed with non-recourse debt. Non-recourse debt is generally defined as debt whereby the lenders' sole recourse with respect to borrower defaults is limited to the value of the assets collateralized by the debt. The lender generally does not have recourse against any other assets owned by the borrower or any of the members or partners of the borrower, except for certain specified exceptions listed in the particular loan documents. These exceptions generally relate to "bad boy" acts, including fraud, prohibited transfers and breaches of material representations, and environmental matters. We have guaranteed such obligations for certain of our non-consolidated entities with respect to \$503.9 million of such non-recourse debt. We believe the likelihood of making any payments under such guaranties is remote and we generally have an agreement from each partner to reimburse us for its proportionate share of any liability related to a guarantee trigger unless such trigger is caused solely by us.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our exposure to market risk relates primarily to our variable-rate indebtedness not subject to interest rate swaps and our fixed-rate debt. Our consolidated aggregate principal variable-rate indebtedness not subject to interest rate swaps was \$129.1 million and \$249.1 million, respectively, at June 30, 2023 and 2022, which represented 8.6% and 15.3%, respectively, of our aggregate principal consolidated indebtedness. During the three months ended June 30, 2023 and 2022, our variable-rate indebtedness had a weighted-average interest rate of 6.7% and 2.3%, respectively. Had the weighted-average interest rate been 100 basis points higher, our interest expense for the three months ended June 30, 2023 and 2022 would have increased by \$0.5 million and \$0.6 million, respectively. During the six months ended June 30, 2023 and 2022, our variable-rate indebtedness had a weighted-average interest rate of 6.5% and 2.2%, respectively. Had the weighted-average interest rate been 100 basis points higher, our interest expense for the six months ended June 30, 2023 and 2022 would have increased \$1.0 million and \$0.9 million, respectively. At each of June 30, 2023 and 2022, our aggregate principal consolidated fixed-rate debt was \$1.4 billion, respectively, which represented 91.4% and 84.7%, respectively, of our aggregate principal indebtedness.

For certain of our financial instruments, fair values are not readily available since there are no active trading markets as characterized by current exchanges between willing parties. Accordingly, we derive or estimate fair values using various valuation techniques, such as computing the present value of estimated future cash flows using discount rates commensurate with the risks involved. However, the determination of estimated cash flows may be subjective and imprecise. Changes in assumptions or estimation methodologies can have a material effect on these estimated fair values, especially given the volatility of the current economic environment. The following fair value was determined using the interest rates that we believe our outstanding fixed-rate indebtedness would warrant as of June 30, 2023. We believe the fair value is indicative of the interest rate environment as of June 30, 2023, but this amount does not take into consideration the effects of subsequent interest rate fluctuations. Accordingly, we estimate that the fair value of our fixed-rate indebtedness was \$1.2 billion as of June 30, 2023.

Our interest rate risk objectives are to limit the impact of interest rate fluctuations on earnings and cash flows and to lower our overall borrowing costs. To achieve these objectives, we manage our exposure to fluctuations in market interest rates through the use of fixed-rate debt instruments to the extent that reasonably favorable rates are obtainable with such arrangements. We may enter into derivative financial instruments such as interest rate swaps or caps to mitigate our interest rate risk on a related financial instrument or to effectively lock the interest rate on a portion of our variable-rate debt. As of June 30, 2023, we had four interest rate swap agreements (see Note 8 to our unaudited condensed consolidated financial statements contained in this Quarterly Report).

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures. Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures (as such terms are defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this Quarterly Report to determine if such controls and procedures were effective to ensure that information required to be disclosed by us in reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that information required to be disclosed by us in reports filed or submitted under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Management, including each of our Chief Executive Officer and Chief Financial Officer, has concluded that our disclosure controls and procedures were effective as of June 30, 2023.

Changes in Internal Control Over Financial Reporting. There were no changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this Quarterly Report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Limitations on the Effectiveness of Controls. Internal control over financial reporting cannot provide absolute assurance of achieving financial reporting objectives because of its inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures. Internal control over financial reporting also can be circumvented by collusion or improper management override. Because of such limitations, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. However, these inherent limitations are known features of the financial reporting process. Therefore, it is possible to design into the process safeguards to reduce, though not eliminate, this risk.

PART II - OTHER INFORMATION

ITEM 1. Legal Proceedings.

From time to time, we are directly and indirectly involved in legal proceedings arising in the ordinary course of our business, including claims by lenders under non-recourse carve-out guarantees. We believe, based on currently available information, and after consultation with legal counsel, that although the outcomes of those normal course proceedings are uncertain, the results of such proceedings, in the aggregate, will not have a material adverse effect on our business, financial condition and results of operations.

ITEM 1A. Risk Factors.

There have been no material changes in our risk factors from those disclosed in the Annual Report.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The following table summarizes repurchases of our common shares/OP units during the three months ended June 30, 2023 pursuant to publicly announced repurchase plans ⁽¹⁾:

Period	(a) Total Number of Shares/Units Purchased	(b) Average Price Paid for Share/Unit	(c) Total Number of Shares/Units Purchased as Part of Publicly Announced Plans or Programs ⁽¹⁾	(d) Maximum Number of Shares/Units That May Yet Be Purchased Under the Plans or Programs ⁽¹⁾
April 1 - 30, 2023	—	\$ —	—	6,874,241
May 1 - 31, 2023	—	\$ —	—	6,874,241
June 1 - 30, 2023	—	\$ —	—	6,874,241
Second quarter 2023	—	\$ —	—	6,874,241

(1) Share repurchase authorization of an additional 10.0 million common shares announced on August 4, 2022, which has no expiration date.

ITEM 3. Defaults Upon Senior Securities - not applicable.

ITEM 4. Mine Safety Disclosures - not applicable.

ITEM 5. Other Information

During the three months ended June 30, 2023, no trustee or officer of the Company adopted or terminated a “Rule 10b5-1 trading arrangement” or “non-Rule 10b5-1 trading arrangement,” as each term is defined in Item 408(a) of Regulation S-K.

ITEM 6. Exhibits.

Exhibit No.	Description
3.1	— Articles of Merger and Amended and Restated Declaration of Trust of the Company, dated December 31, 2006 (filed as Exhibit 3.1 to the Company’s Current Report on Form 8-K filed January 8, 2007)(1)
3.2	— Articles Supplementary Relating to the Reclassification of 8.05% Series B Cumulative Redeemable Preferred Stock, par value \$0.0001 per share, and 7.55% Series D Cumulative Redeemable Preferred Stock, par value \$0.0001 per share (filed as Exhibit 3.4 to the Company's Current Report on Form 8-K filed November 21, 2013)(1)
3.3	— Articles of Amendment to the Amended and Restated Declaration of Trust, dated as of December 14, 2021 (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed on December 16, 2021)(1)
3.4	— Articles of Amendment to the Amended and Restated Declaration of Trust, dated as of May 26, 2022 (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed on May 27, 2022)(1)
3.5	— Third Amended and Restated By-laws of the Company (filed as Exhibit 3.1 to the Company's Quarterly Report on from 10-Q filed May 19, 2023)(1)
3.6	— Sixth Amended and Restated Agreement of Limited Partnership of LCIF, dated as of December 30, 2013 (filed as Exhibit 3.25 to the Company's Annual Report on Form 10-K filed February 26, 2014)(1)
3.7	— First Amendment to Sixth Amended and Restated Agreement of Limited Partnership of LCIF, dated as of July 12, 2021 (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed July 16, 2021)(1)
4.1	— Specimen of Common Shares Certificate of the Company (filed as Exhibit 4.1 to the Company’s Annual Report on Form 10-K for the year ended December 31, 2021)(1)
4.2	— Form of 6.50% Series C Cumulative Convertible Preferred Stock certificate (filed as Exhibit 4.1 to the Company's Registration Statement on Form 8A filed December 8, 2004)(1)
4.3	— Amended and Restated Trust Agreement, dated March 21, 2007, among the Company, The Bank of New York Trust Company, National Association, The Bank of New York (Delaware), the Administrative Trustees (as named therein) and the several holders of the Preferred Securities from time to time (filed as Exhibit 4.1 to the Company’s Current Report on Form 8-K filed March 27, 2007 (the “03/27/2007 8-K”))(1)
4.4	— Junior Subordinated Indenture, dated as of March 21, 2007, between Lexington Realty Trust and The Bank of New York Trust Company, National Association (filed as Exhibit 4.2 to the 03/27/07 8-K)(1)
4.5	— Indenture, dated as of June 10, 2013, among the Company, certain subsidiaries of the Company signatories thereto, and U.S. Bank, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed on June 13, 2013)(1)
4.6	— First Supplemental Indenture, dated as of September 30, 2013, between the Company and U.S. Bank, as trustee (filed as Exhibit 4.2 to the Company's Current Report on Form 8-K filed on October 3, 2013)(1)
4.7	— Indenture, dated as of May 9, 2014, among the Company and U.S. Bank, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed May 13, 2014)(1)
4.8	— First Supplemental Indenture, dated as of May 20, 2014, among the Company, LCIF and U.S. Bank National Association, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed May 20, 2014)(1)
4.9	— Second Supplemental Indenture, dated as of August 28, 2020, among the Company and U.S. Bank National Association, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed August 28, 2020)(1)
4.10	— Third Supplemental Indenture, dated as of August 30, 2021, among the Company and U.S. Bank National Association, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed August 30, 2021)(1)

31.1	—	Certification pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002(2)
31.2	—	Certification pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002(2)
32.1	—	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002(3)
32.2	—	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002(3)
101.INS	—	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document (2, 5)
101.SCH	—	Inline XBRL Taxonomy Extension Schema (2, 5)
101.CAL	—	Inline XBRL Taxonomy Extension Calculation Linkbase (2, 5)
101.DEF	—	Inline XBRL Taxonomy Extension Definition Linkbase Document (2, 5)
101.LAB	—	Inline XBRL Taxonomy Extension Label Linkbase Document (2, 5)
101.PRE	—	Inline XBRL Taxonomy Extension Presentation Linkbase Document (2, 5)

- (1) Incorporated by reference.
- (2) Filed herewith.
- (3) Furnished herewith. This exhibit shall not be deemed “filed” for purposes of Section 11 or 12 of the Securities Act of 1933, as amended (the “Securities Act”), or Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of those sections, and shall not be part of any registration statement to which it may relate, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act or the Exchange Act, except as set forth by specific reference in such filing or document.
- (4) Management contract or compensatory plan or arrangement.
- (5) The following materials from this Quarterly Report on Form 10-Q for the period ended June 30, 2023 are formatted in Inline XBRL (Extensible Business Reporting Language): (i) Unaudited Condensed Consolidated Balance Sheets of the Company; (ii) Unaudited Condensed Consolidated Statements of Operations of the Company; (iii) Unaudited Condensed Consolidated Statements of Comprehensive Income (Loss) of the Company; (iv) Unaudited Condensed Consolidated Statements of Changes in Equity of the Company; (v) Unaudited Condensed Consolidated Statements of Cash Flows of the Company; and (vi) Notes to Unaudited Condensed Consolidated Financial Statements of the Company, detailed tagged.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LXP Industrial Trust

Date: August 2, 2023

By: /s/ T. Wilson Eglin
T. Wilson Eglin
Chief Executive Officer and President
(*principal executive officer*)

Date: August 2, 2023

By: /s/ Beth Boulerice
Beth Boulerice
Chief Financial Officer, Executive Vice President and Treasurer
(*principal financial officer*)